

The Pleasure in My Journey

After more than 13 years of serving the great people of Tulsa, the journey is a joy!

Since beginning Greenkeeper's Landscapes with one truck and a one man crew (me) GLI has been through some challenging times as we have grown. Frankly some times it hasn't been all that fun.

But I have to say that

The dictionary is the only place success comes before work. Hard work is the price we must pay for success. I think we can accomplish almost anything if we are willing to pay the price.

Vince Lombardi

today, being a part of GLI is such a pleasure, and it's because of our teams.

More specifically, it's fun because of two Team Leaders that have been a real innovative spark in our company. Oh, you've heard me talk about them before. You know these men because you see them on your properties.

Mark Mey and Brad Lawson are simply the best! They possess a desire to make our clients happy and to take care of their team members. They go beyond the call of duty, helping neighbors of our clients just because. They arrive early, are personable, fun, thoughtful and courteous. They are al-

ways learning new things and then teaching them to our teams.

They are innovative with their work and develop ways to be more efficient. In short they are successful winners in what they do. Without them, we wouldn't be able to deliver services to you in the timely manner that we do. And without them, I assure you that I wouldn't be as effective in my job.

Congratulations for a great year and a job done with excellence.

The price of greatness is responsibility.

Winston Churchill

Goal Setting Awarded At GLI

December 2002

Last month Team leader, Mark Mey, was awarded Greenkeeper's Landscapes Goal Setting and Achievement Award for 2002. Begun in Jan. 02, Greenkeeper's (GLI) wanted a program to encourage short and long term goal setting among all

of our team members. The plan called for setting and achieving both personal and professional goals and checking them off as each was accomplished. Each team member was encouraged as the year progressed and many wide varying goals were set and accomplished.

Mark won for his family a week stay at a fully furnished Gold Crown Resort anywhere within the continental US. Mark says his family chose to bask in the sun and play golf at the beautiful Mustang Island Beach Club just off the coast of Texas.

Fore!!

Reflections On A Year Gone By

Like most of you at this time of the year, I too reflect on the past year and am planning and preparing for improvement in our company and our personal lives.

This past year began with growing pains. Sometimes we weren't so excellent in our service and found ourselves scrambling to make sure clients were happy with our work. So developing the Quality Assurance Report that guarantees client satisfaction and the accountability that goes with it were a vital part of "pressing on towards excellence." Thomas Edison said, "*If we all did the things we are capable of doing, we would literally astound ourselves.*" Still yet, we ran the race in an honorable way again this yr. This issue is packed with praise for our men, views from 2002, future plans and more reflections. With

Randal

Randal Wise
Founder and President

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Pressing On Towards Excellence!

**Progress always involves
risk; you can't steal sec-
ond base and keep your
foot on first.**

Frederick Wilcox

This Month's Chores

- Clean up leaves in beds
- Install Landscape Lighting
- Winter Trim Crape Myrtle
- Winter Trim Ornamental Trees
- Winter Trim Shade Trees
- Winter Trim Althea
- Apply Cypress Mulch to Beds
- Clean Gutters / Downspouts
- Fertilize All Trees
- Replace Trees and Shrubs
- Plant New Trees
- Design New Shrub Beds
- Landscape Installations

Something to Ponder...

There are no secrets to success; don't waste time looking for them. Success is the result of perfection, hard work, learning from failure, loyalty to those for who you work, and persistence."
-General Colin Powell

"Would you like me to give you a formula for success? It's quite simple really. Double your rate of failure... You're thinking of failure as the enemy of success. But it isn't at all... You can be discouraged by failure — or you can learn from it. So go ahead and make mistakes. Make all you can. Because remember that's where you'll find success. On the far side of failure."
Thomas J. Watson
Founder of I.B.M.

"Oklahoma Proven" Selections Announced By Oklahoma Nursery and Landscape Association

New and Tested Plants for Oklahoma

Each year, an executive committee (Oklahoma Proven) announces 4 new plant selections based on test results from sites around the state. These plants are judged for insect and disease resistance, performance, and the ability to survive Oklahoma's climatic conditions with minimal input. These are low maintenance plants and we recommend them highly.

Oklahoma Proven plants for 2003 are:

- Kentucky Coffee Tree (Gymnocladus dioica)
- "Pink Velour" Crape Myrtle (Lagerstroemia indica)
- Japanese Painted Fern (Athyrium nipponicum)

- Yellow Bells (Tacoma stans)

Oklahoma Proven for 2002 are:

- Burr Oak (Quercus macrocarpa)
- Japanese Kerria (Kerria japonica)
- 'Magnus' Purple Coneflower (Echinacea 'Magnus')
- 'Magarita' Sweet Potato (Ipomoea batatas 'Magarita')

Greenkeeper's has been planting and promoting many of these varieties for years. Now is the time to try one of these plants in your garden.

For readers of The Green Resource only you can get a free site evaluation on your property by calling today! **234-3810**

Two Acorns – Understanding Adversity

If you want to understand adversity, take two identical acorns from the same Oak tree and plant them in two different locations. Plant the first in the middle of a dense forest, and the other on a hill by itself.

Here's what will happen. The Oak standing on the hillside is exposed to every storm and gale. As a result its roots plunge deep into the earth and spread in every direction, even wrapping themselves around giant boulders. At times, it may seem the tree isn't growing fast enough – but the

growth is happening under ground. It's as if the roots know they must protect the tree from the threatening elements.

What about the acorn planted in the forest? It becomes a weak, frail sapling – having to compete with giant Oaks for nutrients and

space. And since it is protected by its neighbors, the little Oak doesn't sense the need to spread its roots for support.

Don't be afraid of adversity – welcome it! That's your sure-fire route to ultimate success. -Neil Eskelin

More recent comments from Happy GLI Clients...

*Dear Greenkeeper's,
Couldn't make it without you!!! I appreciate
everything you do more than I can say.*

*L. Pittman
Tulsa, Oklahoma*